

## **New Yok Real Estate Standard Operating Procedures**

Pursuant to New York Law, **Stark Homes, Inc.** is required to publish its Standard Operating Procedures that detail prerequisites that all prospective home buyers must meet before they receive services from a Salesperson.

**Stark Homes, Inc.** must implement these pre-services procedures uniformly with respect to any Prospective Buyer.

## **Prospective Buyer Identification:**

Stark Homes, Inc. does require Prospective Buyers to provide identification to work with a Salesperson.

**Buyer Representation Agreement: Stark Homes, Inc.** does not require Prospective Buyers to sign an exclusive buyer representation agreement to work with a **Salesperson**.

**Prospective Buyer Evidence of Pre-Approval**: **Stark Homes, Inc.** does not require prospective Buyers to provide confirmation of a loan or a mortgage pre-approval to work with a **Salesperson**; however, a third party, including a seller or a listing agent may require proof of a pre-approval, including but not limited to, prior to attending a showing or open house or receiving an offer from the Prospective Buyer.

State of New York, County of Suffolk Sworn to before me on this 20<sup>th</sup> day of April 2022

William B. Stark, Pr∉sident

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NOTARY PUBLIC, STATE OF NEW YORK

Registration No. 01GR6180115

Qualified in Suffolk County

Commission Expires January 07, 2021